

Message Text

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TAGS: BEXP, XF

SUBJECT: MARYLAND STATE IOGA TRADE MISSION

REF: STATE 265167

1. MEMBERS SUBJECT MISSION HAVE DRAWN UP THE FOLLOWING
PAPER TO DEFINE THEIR RESPONSIBILITIES IN PROPOSED
CONSORTIUM APPROACH TO FORTHCOMING TRADE MISSION.

2. "ORGANIZATION AND FUNCTIONS OF THE MARYLAND
CONSORTIUM FOR HEALTH CARE FACILITIES (MARCON).

3. "PURPOSE: TO PROVIDE TO THE OWNER AGENCY THE
ORGANIZATION, PERSONNEL AND PROFESSIONAL CAPABILITY TO
PLAN, DESIGN, CONSTRUCT AND EQUIP FULL SERVICE HEALTH
CARE FACILITIES.

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4. "ORGANIZATION: THE MARYLAND CONSORTIUM FOR HEALTH

CARE FACILITIES (MARCON) IS A FEDERATION OF SUCCESSFUL PLANNERS, ARCHITECTS, ENGINEERS, CONSTRUCTORS AND MANAGERS WITH EXTENSIVE EXPERIENCE IN GENERAL BUILDING CONSTRUCTION WITH PARTICULAR EMPHASIS ON HOSPITAL AND HEALTH CARE

DESIGN AND CONSTRUCTION.

5. "RESPONSIBILITIES: A. MANAGEMENT CONTRACTOR: L. ASSIST OWNER AGENCY IN IDENTIFYING TYPE, SIZE, LOCATION OF FACILITIES. 2. COORDINATE PLANNING, DESIGN. 3. DEVELOP LOGISTIC AND CONSTRUCTION SCHEDULES. 4. PROVIDE COST ESTIMATES FOR FACILITIES. 5. INITIATE PROCUREMENT OF LONG LEAD TIME EQUIPMENT AND MATERIAL. 6. DEVELOP ADEQUATE LOGISTIC CAPABILITY, INCLUDING UTILITIES, BOTH CONSTRUCTION AND PERMANENT. 7. RECRUIT, HIRE, TRAIN AS NECESSARY SUFFICIENT MANPOWER FOR CONSTRUCTION. PROVIDE TEMPORARY HOUSING FOR SAME. 8. RECRUIT, HIRE, TRAIN AS NECESSARY PERSONNEL TO OPERATE COMPLETED FACILITIES. PROVIDE PERMANENT HOUSING FOR SAME. 9. SET PERSONNEL POLICIES AND PAY SCALES. B. PLANNING/DESIGN. 1. ASSIST OWNER AGENCY IN IDENTIFYING TYPE, SIZE, LOCATION OF FACILITIES. 2. TRANSLATE REQUIREMENTS INTO COMMUNITY MASTER PLAN. 3. PROVIDE DESIGN CONCEPTS. 4. PREPARE CONSTRUCTION DOCUMENTS AND SPECIFICATIONS. 5. SELECT EQUIPMENT. 6. PROVIDE INFORMATION ON COSTS, AVAILABILITY OF EQUIPMENT AND CONSTRUCTION MATERIAL. 7. REVIEW SHOP DRAWINGS. 8. ASSIST IN CONSTRUCTION COST ESTIMATING. 9. ON SITE INSPECTION. 10. DEVELOP MANPOWER REQUIREMENTS FOR FACILITY OPERATION. C. CONSTRUCTION OPERATIONS.

1. DETERMINE CONSTRUCTION SCHEDULES. 2. PROVIDE DETAILED COST ESTIMATES. 3. SELECT CONSTRUCTION EQUIPMENT. 4. DETERMINE MATERIAL REQUIREMENTS. 5. ORDER EQUIPMENT, MATERIAL. 6. PROVIDE SUPERVISION, INSPECTION, QUALITY ASSURANCE. 7. COORDINATE WORK PERFORMANCE OF SUBCONTRACTORS. 8. DEVELOP MATERIAL, EQUIPMENT, SPARE PARTS INVENTORY REQUIREMENTS. 9. MANAGE INVENTORIES. 10. DEVELOP AND IMPLEMENT MANAGEMENT CONTROL SYSTEMS. D. FINANCE. 1. PROVIDE LETTERS OF CREDIT, BID BOND GUARANTEES, PERFORMANCE LETTER OF CREDIT. 2. FULL UNCLASSIFIED

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FOREIGN EXCHANGE SERVICES INCLUDING SPOT, FUTURE AND SWAP CONTRACTS. 3. PROVIDE FINANCIAL SERVICES FOR RECEIPTS AND DISBURSEMENT TO MEMBERS OF THE CONSORTIUM. 4. CREDIT REPORTS ON FOREIGN INDIVIDUALS OR FIRMS. 5. FOREIGN DRAFTS AND DIRECT PAYMENT ORDERS FOR TRANSMITTAL OF FUNDS OVERSEAS IN U.S. DOLLARS OR LOCAL CURRENCIES. 6. FINANCING BY ACCEPTANCE, ADVANCES ON COLLECTIONS, UNDER EXPORT-IMPORT BANK OR FCIA GUARANTEE, IN U.S. DOLLARS, LOCAL

CURRENCY, EURODOLLARS. 7. DIRECT COLLECTION OF DOCUMENTARY OR CLEAN DRAFTS AND ITEMS SUCH AS CHECKS, DIVIDENDS AND COUPONS. 8. SECURED AND UNSECURED LOANS TO DOMESTIC AND FOREIGN BORROWERS FOR THE FINANCING OF TRADE AND EXPANSION OF U.S. OWNED OPERATIONS ABROAD.

6. "MANAGEMENT CONTRACTOR - THE GEORGE HYMAN CONSTRUCTION COMPANY. PLANNING/DESIGN - RTKL ASSOCIATES. MECH./ELECT. CONSULTANTS - HENRY ADAMS, INC. ARCH./CIVIL/STRUC. CONSULTANTS - GREENHORNE & O'MARA, INC. HEALTH CARE CONSULTANTS - GORDON A. FRIESEN INTERNATIONAL. CONSTRUCTION OPERATIONS - THE GEORGE HYMAN CONSTRUCTION COMPANY. GENERAL TRADES - THE GEORGE HYMAN CONSTRUCTION COMPANY. MECHANICAL - THE POOLE AND KENT COMPANY. HOSPITAL EQUIPMENT - SKILL SURGICAL. ELECTRICAL - ENTERPRISE ELECTRIC COMPANY, INC. ELECTRICAL SUPPLY - TRISTATE ELECTRICAL SUPPLY COMPANY, INC. FINANCE - MARYLAND NATIONAL BANK (RECEIPTS/DISBURSEMENTS; BANKING SERVICES; CASH FLOW PROJECTIONS)." INGERSOLL

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